

VENTILEX' GLOBAL INSPECTION, MAINTENANCE AND OPERATIONAL IMPROVEMENT SERVICES



How we help our customers maintain product quality, reduce downtime and save costs

- Inspection, maintenance and training
- Advice on energy savings and less maintenance
- Maintenance contracts and remote monitoring

Established in 1965, Ventilex has grown to become a **global leader in drying and thermal treatment equipment**. Our fluid bed dryers, sterilizers, belt dryers and air dehumidifiers serve customers in more than 80 countries. With an installed base of over 1,000 machines operating worldwide, Ventilex continues to set the standard in reliability and performance.

Our mission is to **help our clients reduce the energy, emissions and costs of their industrial drying processes**. We achieve this by developing the **most process- and energy-efficient drying solutions** and by continuously supporting our customers throughout the **entire lifecycle** of their equipment.

Through our **global service organization**, we help you **optimize your process, minimize downtime, and keep your machines performing at their best** – with the **lowest possible energy usage and operational cost**.

With deep expertise in the thermal treatment of **minerals, food, feed and chemicals**, Ventilex offers tailor-made solutions based on **custom thermodynamic profiles**; always with a focus on efficiency, quality and sustainability.



**High energy
efficiency**



**High uptime
repeatability**



**High yield
reliability**

The importance of regular inspection and maintenance service

Service in terms of periodic, regular inspection and preventative maintenance is essential to avoid unplanned downtime and prolong the lifetime of the equipment. Our data from over 1,000 installed machines globally shows that equipment which does not receive regular service:

- Has on average 2 to 3 weeks unexpected downtime each year
- Has a reduced lifetime of between 10% and 50%, depending on operating conditions
- Has over double the costs of maintenance during its lifetime compared to regular service
- Uses 10 to 20% more energy than regularly checked and re-tuned machines



A lifetime partner for your drying needs

It is needless to say that regular, professional service pays off in maintaining product quality, reducing unplanned downtime and saving operational costs. As a lifetime partner in drying solutions, we offer support not only during the set up, but also after the installation has been placed. With our knowledge of heat re-usage techniques and energy savings, we help our customers reduce their operational costs.

WE HELP YOU GET THE BEST OUT OF YOUR DRYING EQUIPMENT



For a problem-free operation and a longer lifetime with a total package:

- **Inspection:** regular inspection to catch possible maintenance needs before downtime occurs
- **Maintenance:** regular cleaning, refurbishing and replacement of critical equipment parts
- **Refurbishment:** replacement of components that have reached their life expectation
- **Spare parts:** stock of critical spare parts on-site, ready to deploy in case of repairs
- **Certification:** periodic burner inspection and safety certification
- **Optimization:** quarterly operational improvement feedback based on equipment data (data log), leading to actions to optimize your equipment operational settings
- **Training:** regular training of personnel to ensure proper use of equipment, based on usage data

The impact? Being in control of your equipment, at high operational stability and the lowest costs.



Ventilex' professional service and advice package leads to tangible, direct savings on your operational costs, along with improvement in your operation's continuity and product quality:

- **Insights:** operational reports before periodic maintenance
- **Extended warranty:** you benefit from 24 months - instead of 12 months - warranty
- **Near zero downtime:** the typical 5-10% unscheduled downtime is reduced to nearly zero
- **Operational cost savings:** save 5-10% of OPEX
- **Stable quality:** predictable product quality based on fine-tuned operational settings

Ready to increase lifetime, reduce downtime and save operational costs?

We have a team of 20 professionals who help our customers around the world, every day. Do you need an expert? Please contact our Service Coordinators:



David van den Hul – Sales Manager Customer Service

E: david.vandenhul@ventilex.com

T: +31 85 303 2150



Gerhard Methorst – Service Coordinator Ventilex HQ

E: gerhard.methorst@ventilex.com

T: +31 85 303 2150



Bryan Blankenship – Customer Service Ventilex USA

E: bryan.blankenship@ventilex.com

T: +1 513 390 0459

Ventilex HQ

Europaweg 8
8181 BH Heerde
the Netherlands
T +31 85 303 2150
service@ventilex.com
www.ventilex.com

Ventilex USA Inc

10168 International Blvd.
Cincinnati, Ohio 45246
USA
T +1 513 217 5830
service@ventilex.com
www.ventilex.com